



## Industry Partner Policy

IREM San Antonio is dedicated to promoting professionalism within the real estate industry through education and the highest standards of conduct.

Our Industry Partners serve as the ultimate resource for our members by consistently supporting the IREM San Antonio Chapter to positively transform the property management profession, the lives of our members and the communities they serve.

IREM San Antonio is committed to ensuring that all Industry Partners are active in the association to keep the association strong. Experience has shown that Industry Partners who are actively involved receive many benefits. Participation by the Industry Partners contributes to the overall success of IREM San Antonio and will help you receive value from your partnership.

Therefore:

The Board of Directors requires each Industry Partner to 1) provide contact information for a **reference** who is an IREM member and who has used their services in the last 12 months and 2) meet **two out of the following four** criteria to be eligible to renew membership for the subsequent year:

1. Personally attend at least six of IREM San Antonio functions, including but not limited to: Monthly Luncheons, Annual Bowling Tournament, Learn @ Lunch, Socials, Building Tours and IREM Industry Partner Showcase Luncheon.
2. Actively volunteer and participate on at least one committee. You will be required to attend at least 50% of the scheduled committee meetings. Available committees include membership, bowling, programs, welcome and registration, education, marketing and communications, legislative, income and expense, and Industry Partner admissions.
3. Bring two property management professionals who are not currently IREM members to an IREM function. This includes any Property Manager, Assistant Property Manager, or Asset Manager from any of the Commercial Real Estate categories – office, industrial, multi-family, medical, or retail as well as state, federal, county, and city entities are all eligible candidates.
4. Provide a minimum of \$500.00 financial sponsorship in addition to the annual Industry Partner payment for IREM San Antonio programming including but not limited to IREM Industry Partner Showcase Luncheon, Annual Bowling Tournament, and scholarships.

You will note that not all the criteria involve financial sponsorships as IREM San Antonio wants to recognize contributions of time as well. The important key is participation.

Prior to sending renewal invoices, the IREM San Antonio Industry Partner Admissions Committee will distribute a renewal survey to current Industry Partners to evaluate participation. If you fail to meet 2 of the 4 criteria you may not be eligible to renew as an Industry Partner.

If you have questions or comments regarding this policy, contact Harrison Breuer, Association Executive at [cmp@iremsanantonio.org](mailto:cmp@iremsanantonio.org).